

CHECKUP



YOUR HEALTH, YOUR FINANCES, YOUR LIFE

Doing Well by Doing Good: A Career with the Knights

BY JOHN R. INGRISANO, CLU

Why did you pause at this page? Are you frustrated? Fed up? Maybe getting tired of trying to ignore that restless, nagging inner voice, the one that keeps reminding you that work shouldn't always feel like work?

Wouldn't it be great to have a career that sparks the old fires of excitement? One that makes you want to jump out of bed every morning? One that lets you have your own life? If so, maybe it is time to imagine a career as a Knights of Columbus Insurance agent.

Imagine a career that gives you the freedom to set your own schedule and work your own hours. Would you like to work as hard as you want and grow as much as you can? Would you like to get home before the kids get out of school and have time for their sporting events or recitals?

Imagine a career that lets you help others. Do you enjoy helping people? Knights of Columbus Insurance agents help individuals and families map out strategies for

sending their children to college, replacing lost income and providing financial security. We show men and women how to protect their families if they die prematurely and how to become financially independent in retirement. We make a difference every day.

Imagine the opportunity to provide well for yourself and your family. This can be a tough and challenging career. It is not for everyone. However, for those who qualify and are willing to invest themselves and commit to career training and lots of hard work, the financial rewards can be unlimited. Each representative's income is in direct proportion to his individual efforts and experience. No one can give or deny you a raise — that is up to you.

Imagine working with an organization that provides education and support. The Knights of Columbus provides new agents with extensive career training, followed by ongoing education and development, all at no cost. In this respect, while you are an entrepreneur in business for yourself, you are not expected to get by on your own.

Imagine working for a highly respected company that both respects and

trusts its agents. The Order is one of the most admired fraternal benefit societies among Catholics and throughout the world, with a reputation second to none. For decades, Knights of Columbus Insurance has consistently received superior ratings from Standard and Poor's and A.M. Best. As a K of C representative, you carry these credentials with you, along with the reputation of an organization founded in 1882. This also means the Order provides benefits far beyond insurance. These unique advantages include:

■ **The Member/Spouse Fraternal Benefit**, which provides accidental death insurance to members and their spouses.

■ **The Family Fraternal Benefit**, which addresses the needs of parents suffering the loss or impairment of a child, and the Orphan Fraternal Benefit, which provides financial assistance to children of eligible families who survive the death of both parents.

■ **Guaranteed Life Insurance Benefits for Uninsurable Children.** In short, a career with the Knights of Columbus is one that allows qualified men to do well for themselves while doing good for others. In this respect, it is more than a career; it is a lifestyle.

Can you imagine a career like that? If you would enjoy helping people while putting your faith in action and getting to know your fellow parishioners — and having the potential to earn a respectable income while doing it — consider a career with the Knights of Columbus.

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For more information, call Steven Fedewa, vice president of manpower growth, retention and development, at 203-752-4136 or e-mail him at steven.fedewa@kofc.org. To learn more, please visit www.kofc.org/careers. ■

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